



The 12 Magic Slides: Insider Secrets for Raising Growth Capital

By Paul M. Getty

aPress, United States, 2014. Paperback. Book Condition: New. 2014 ed.. 226 x 150 mm. Language: English . Brand New Book. Author Paul Getty has seen thousands of brilliant founding CEOs present to angel investors, venture capitalists, and institutional investors. And he has seen thousands of them fail in their quest for the money they sincerely believed would lead to entrepreneurial success and riches for all. Again and again, he watched would-be tech titans fail to create a good first impression, deliver poor presentations, tell lengthy stories that put investors to sleep, and fail to address the critical issues sophisticated investors are most eager to hear about. If only they'd read *The Twelve Magic Slides: Insider Secrets for Raising Growth Capital*. Getty's slide topics--developed while coaching hundreds of company founders to fundraising success--cover each of the twelve key themes investors want to know about in depth before they part with their hard-earned money: the problem you see, your solution to it, the resulting business opportunity, the amount of money you need to grow the firm, and the potential returns for investors, among others. Getty, managing director of Satwik Capital Advisors in San Jose, California, shows that properly developing each...

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