



## International Business Law: A Comprehensive Approach (India Edition)

By Richard Schaffer , Filiberto Agusti , Beverley Earle

2011. Paperback. Book Condition: New. 622 pages. English The text uses a thematic approach to managing the risks of trade in goods and services, the protection and licensing of intellectual property, and foreign direct investment. The authors examine both private and public law issues from both an international and comparative perspective. This edition focuses on the transactional aspects of international business as well as on the legal, cultural, political and economic environment affecting managerial decision-making on a global scale. Key Feature Ethical Considerations provides selected end-of-chapter case studies containing ethical or social responsibility issues. Other end-of-chapter features include Managerial Implications, which provides case problems suitable for extended discussions and end-of-chapter questions based on actual cases (citations provided). We have also incorporated Business and industry examples, sample documents, and forms, current economic data and statistical information, an expanded list of acronyms frequently used in international business. Table of Contents Part I: The legal environment of international business. 1. Introduction to International Business. 2. International Law and the Worlds Legal System. 3. The Resolution of International Disputes. Part II: International sales, credits, and the commercial transaction. 4. Sales Contracts and Excuses for Nonperformance. 5. The Documentary Sales and Terms of Trade. 6....



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